

An aerial photograph of a university campus in Birkenfeld, Rhineland-Palatinate. The campus features several large buildings with green roofs and solar panels. The surrounding area is lush with green trees and fields, with rolling hills in the background. The text is overlaid on a semi-transparent dark blue rectangle.

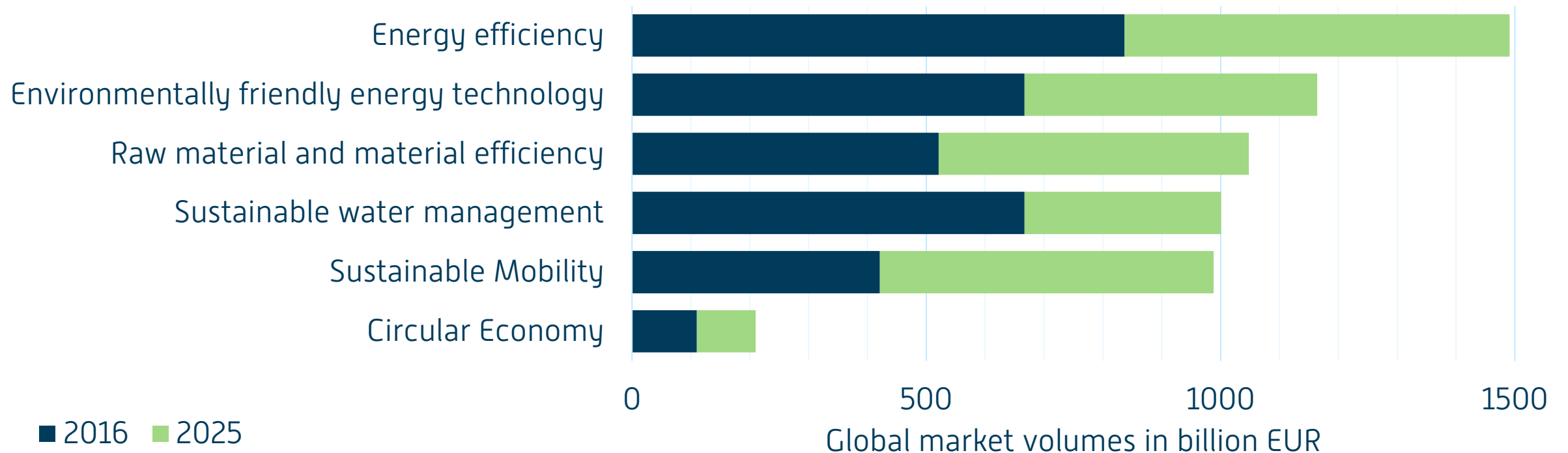
Cross Clustering to Increase the Impact of the Circular Economy: Examples of Greater Green & Ecoliance Rhineland-Palatinate



Umwelt-Campus
Birkenfeld

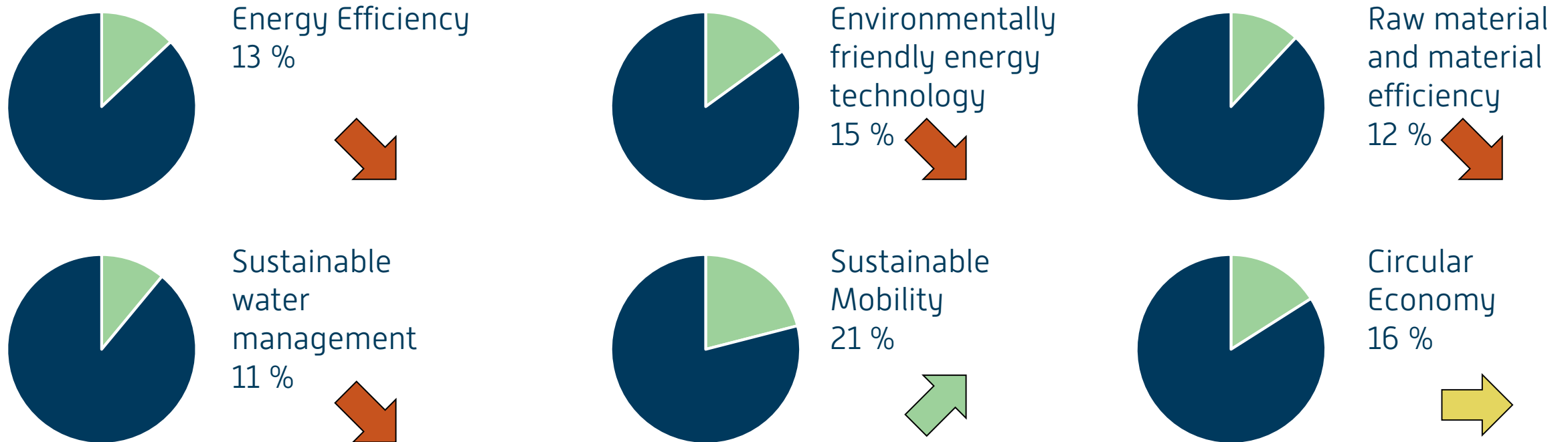
H O C H
S C H U L E
T R I E R

The global market volume of environmental technology and resource efficiency amounts to 3214 billion EUR in 2016 and will increase to 5902 billion EUR in 2025.



Source: BMU. GreenTech made in Germany 2018. S. 7

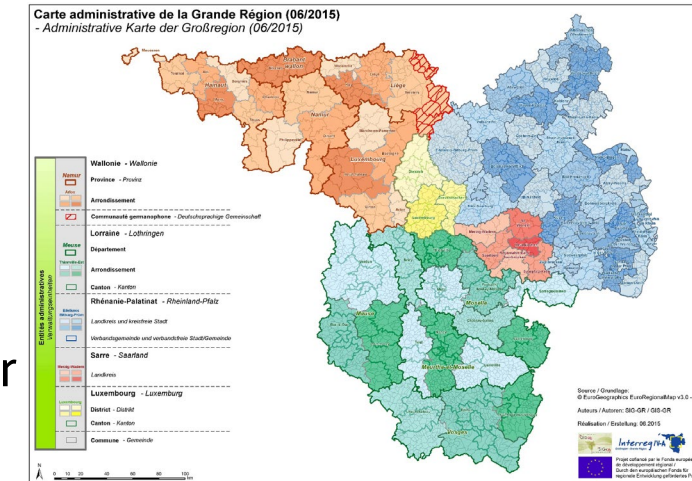
Share of German companies in the world market for environmental technology and resource efficiency by lead market 2016 and outlook for 2025.



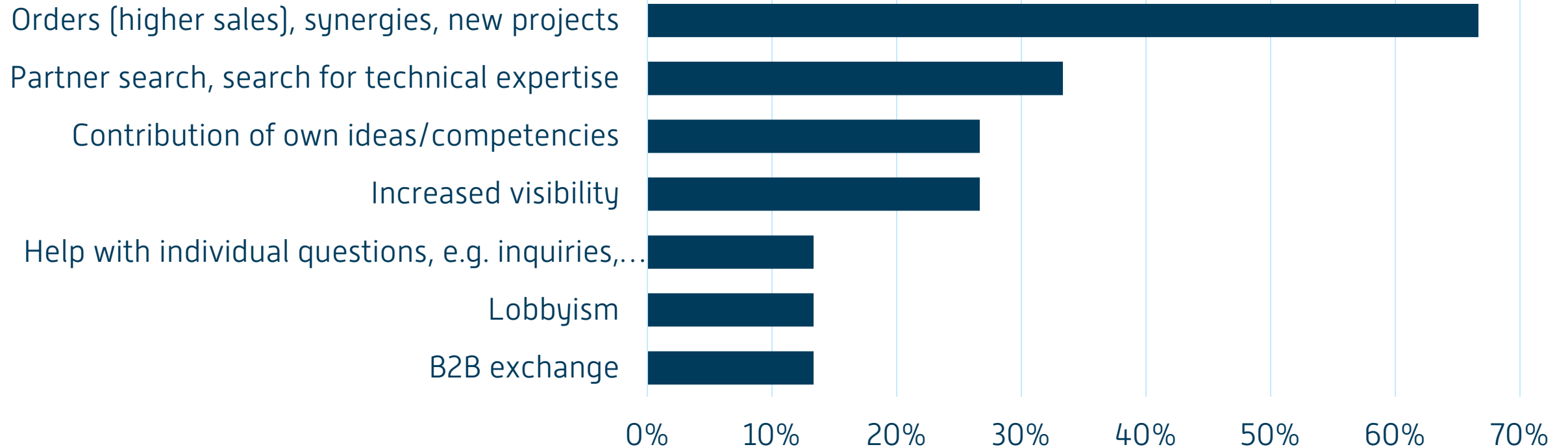
Source: BMU. GreenTech made in Germany 2018. S. 92f

Degree of internationalization of environmental technology companies (ETC) in Rhineland-Palatinate

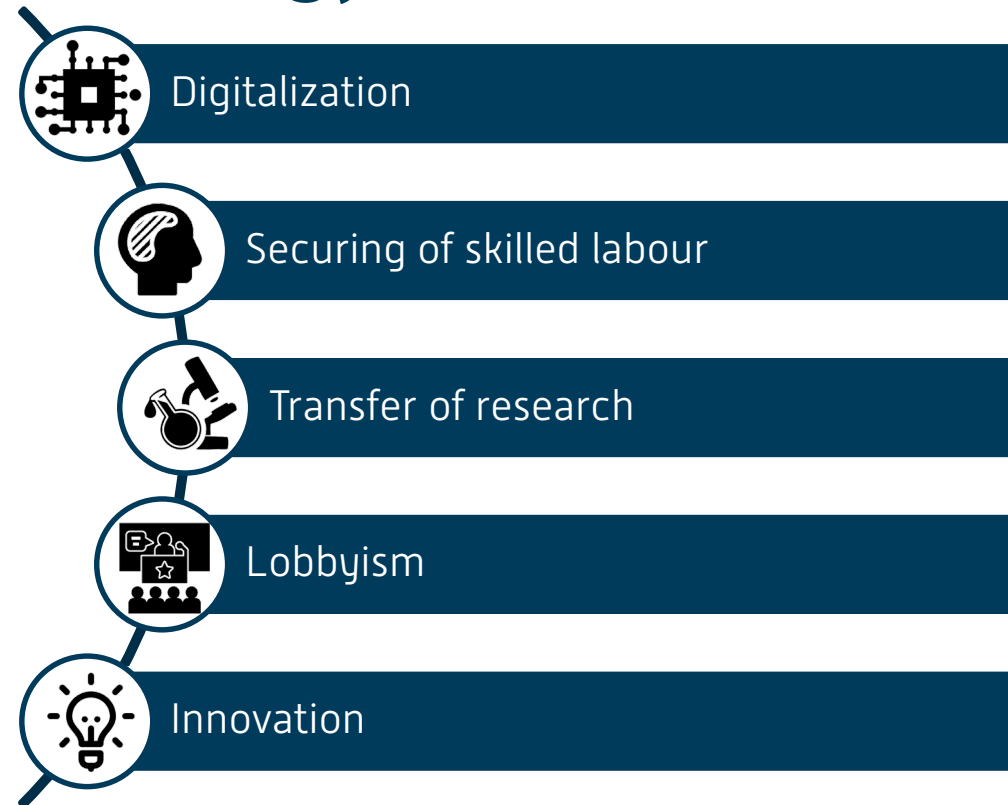
- The environmental technology sector is dominated by SMEs (2/3 of all ETC companies are SMEs), including many engineering offices for environmental technology.
- Rhineland-Palatinate environmental technology companies generate on average 1/3 of their turnover abroad.
- 90 % of foreign business is transacted in Europe.
- 75 % of the environmental technology companies are interested in contacts in the markets close to the border, but only 20% pursue an active strategy for this.
- The location factor "internationality" is rated worse in comparison to other federal states, where there is a need to catch up.
- In particular, the cross-border market (Alsace, Lorraine, Luxembourg and Wallonia) has great potential (8.5 million consumers).



What are general expectations of an environmental technology cluster?

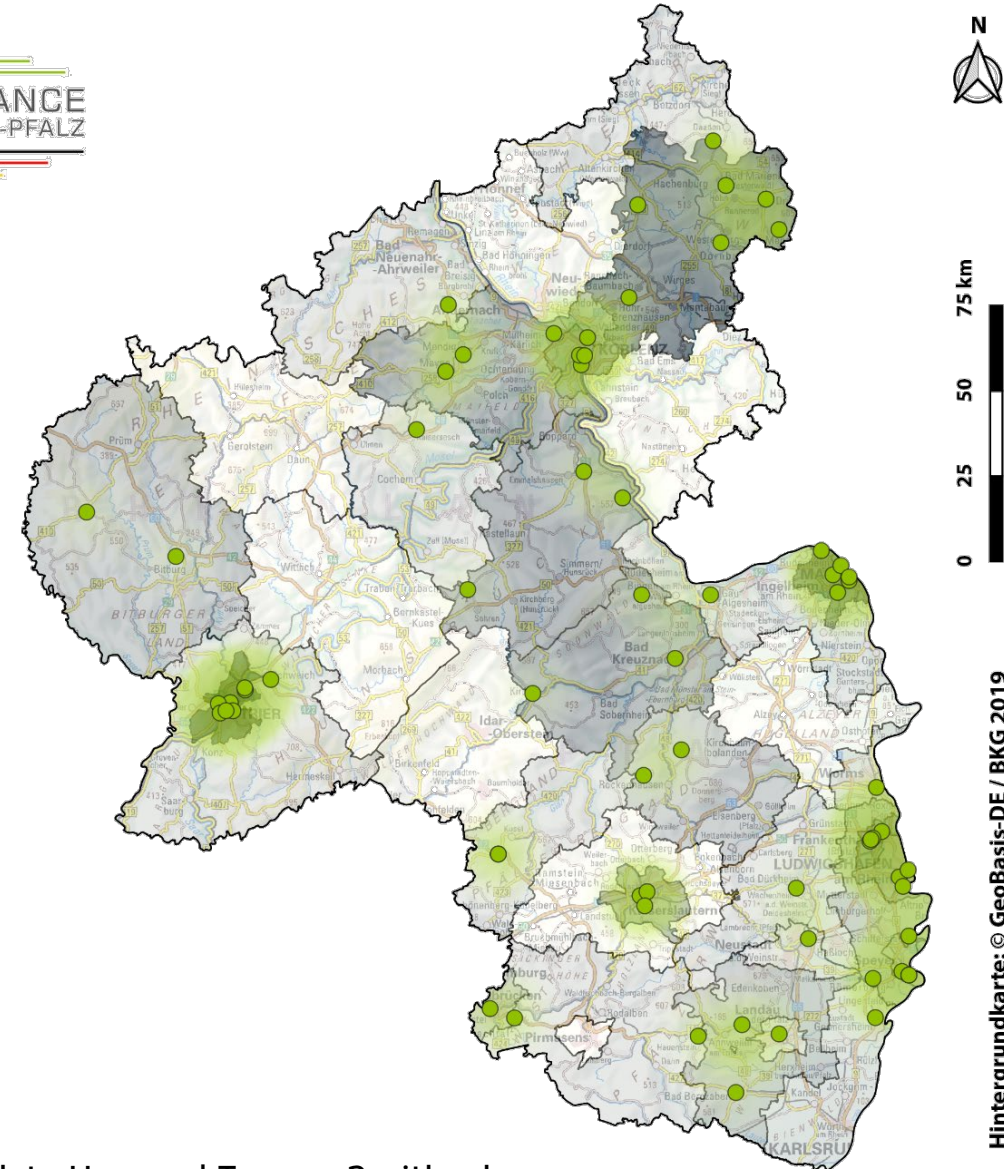
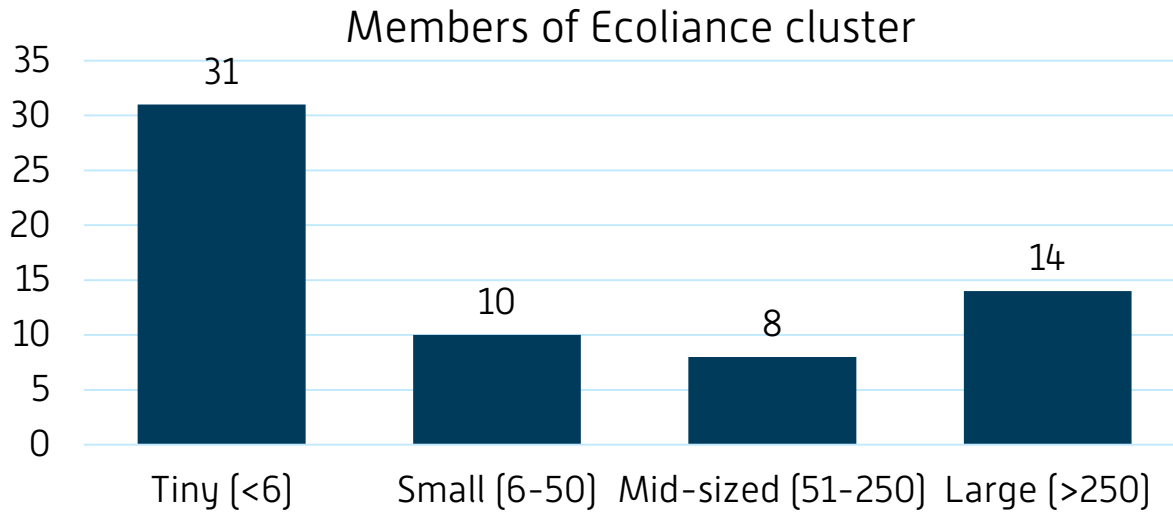


Development potential: Identified key topics for environmental technology in RLP

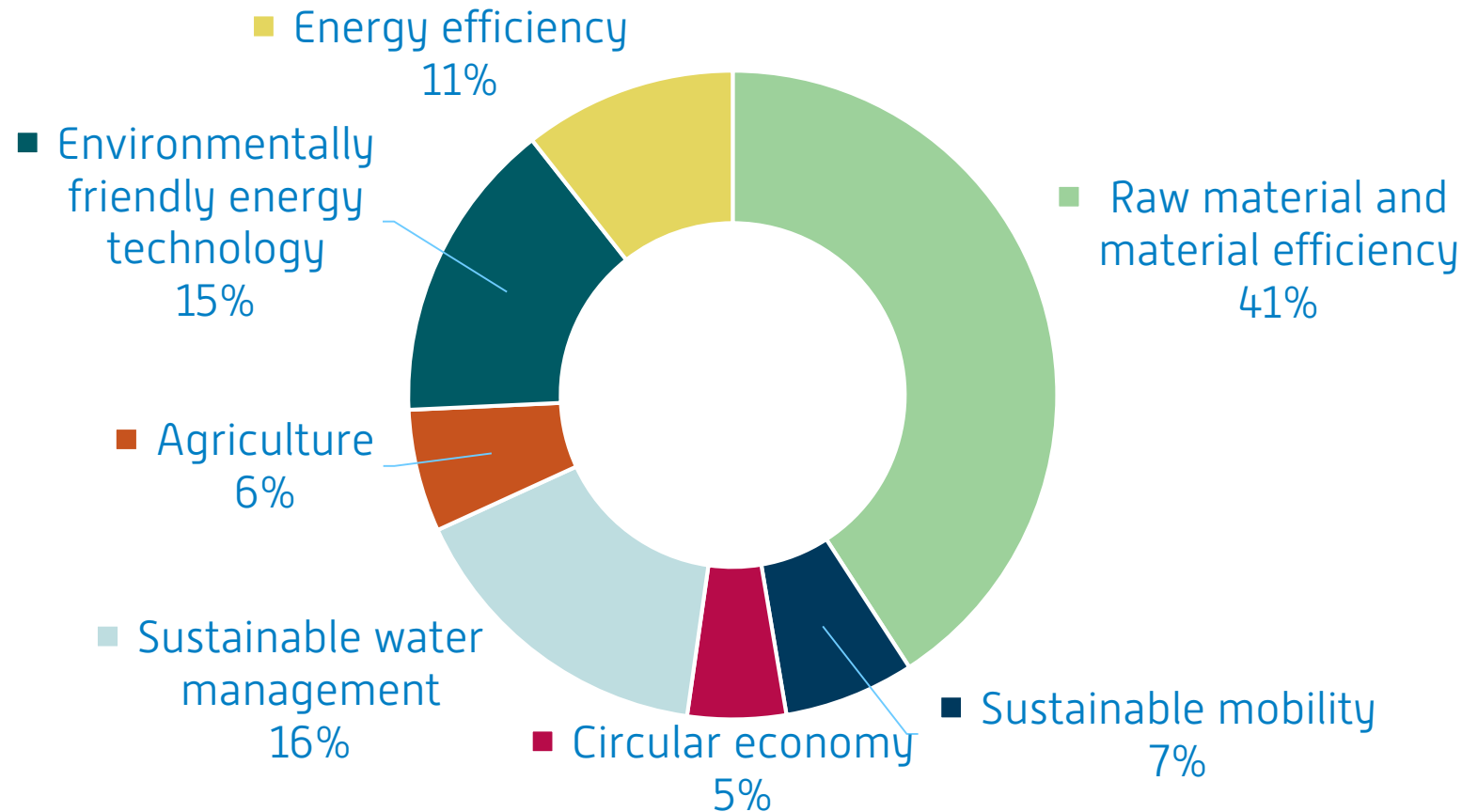


Icons: Nithinan Tatah, Berkah Icon, Romli Ahmad, BomSymbols. License: CC

Example: Enviromental technology cluster Ecoliance Rheinland- Palatinate



Transfer of research: Topic distribution of research projects in universities of the Ecoliance cluster



Cross-Clustering in the environmental technology sector

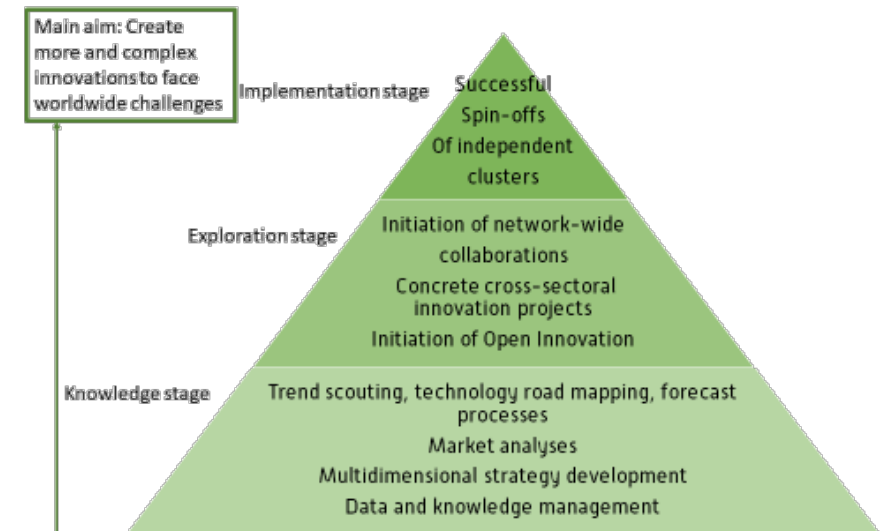
Innovations emerge at the boundaries or overlaps of technologies, industries and markets.

Opportunity for growth in cross-thematic and cross-target group cooperation

The so called: Cross-Clustering cooperation

Two possible ways of partner clustering:

1. Looking for partners with similar or adaptable value chains
2. Looking for partners with obviously different fields of activities and a high rate of innovation

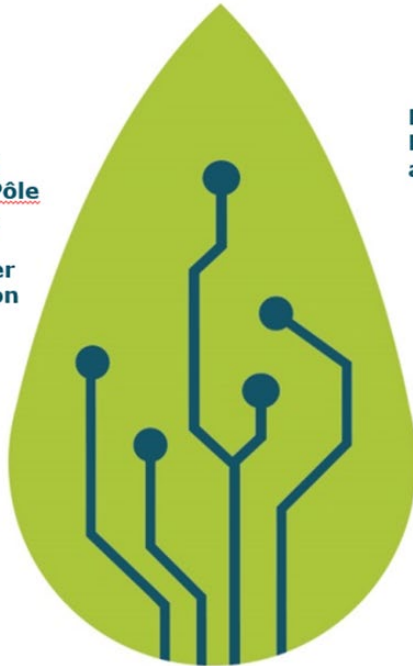


Source: Measures for the preparation of cross clustering activities [Source: Künzel, M.; Meier zu Köcker, G.; Köhler, T. (2015): Cluster und Innovationen. Cluster-Initiativen als Innovationstreiber.

Establishment of the first crossborder GreenTech Meta-Cluster GREATER GREEN

Wallonie (BE): AWEX, Region Wallonie, Cluster Plastiwin, Pôle GreenWin, Cluster CAP 2020, Cluster Eco Construction, INFOPÔLE Cluster TIC, Cluster TWEED, Umwelt-Campus Arlon

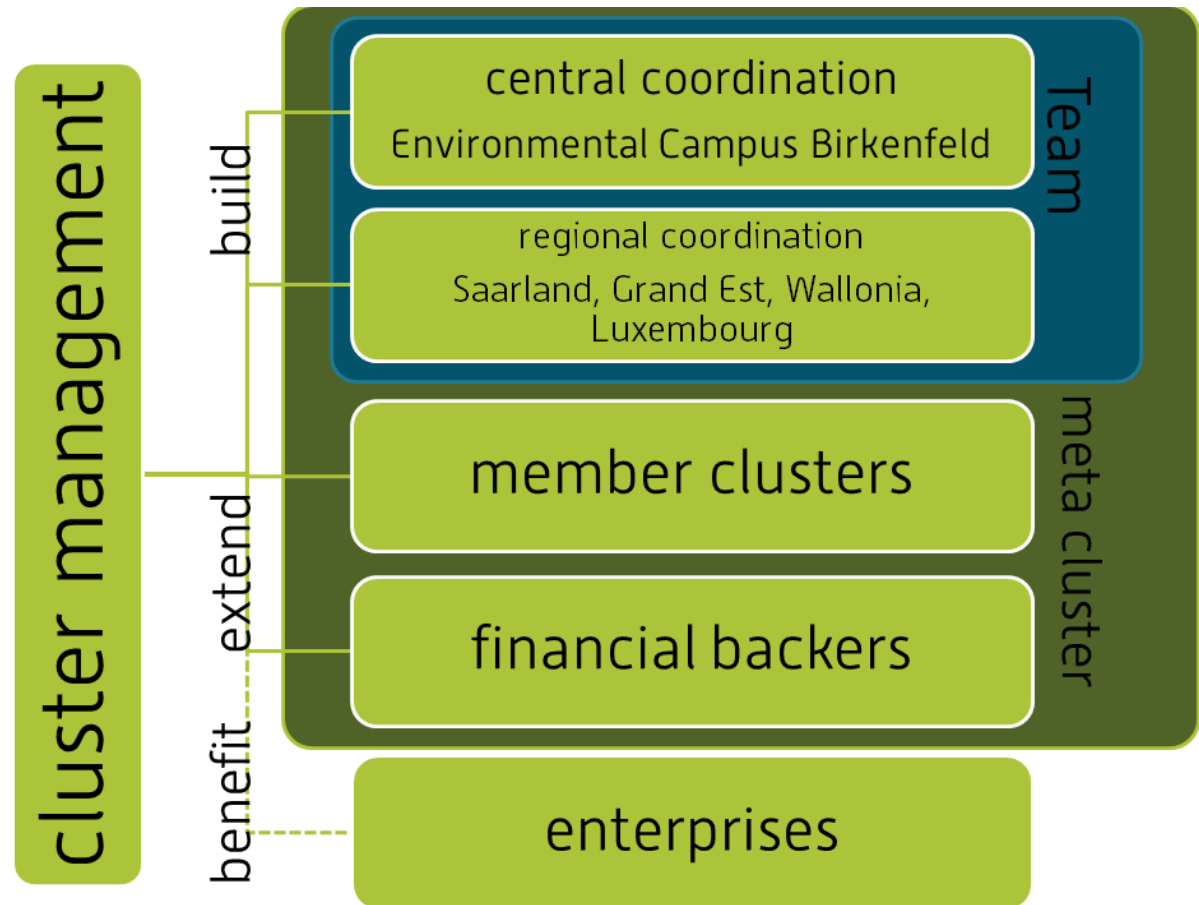
Grand Est (FR): Region Grand Est, Hydreos, Pôle Fibres Energie Vie, Institut Carnot Energie Environnement en Lorraine, Grand-E-Nov, Plastinnov



Luxemburg (LU): Luxinnovation, Luxembourg Institute of Science and Technology, Neobuild

Rheinland-Pfalz (DE): Umwelt-Campus Birkenfeld, Ecoliance e.V., Umweltministerium Rheinland-Pfalz, Lokale Agenda 21 Trier e.V., Hochschule Kaiserslautern

Saarland (DE): htw saar, Staatskanzlei des Saarlandes, Saar-Lor-Lux-Umweltzentrum, IZES gGmbH, IHK Saarland, saaris e.V.



Thank you for your attention!



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